Comparables for TOMB (3 June 2010)

|  | The Devil's Rejects (2005) | Captivity (2007) | Hostel (2006) | The Strangers (2008) | Hard Candy (2006) | $\begin{gathered} \text { See No Evil } \\ (2006) \end{gathered}$ | Paranormal Activity (2009) | House of a 1,000 Corpses (2003) | $\begin{gathered} \text { Saw } \\ (2004) \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Budget (in million \$) | 7,000 | 17,000 | 4,800 | 9,000 | 1,000 | 8,000 | 0,300 | 7.000 | 1,200 |
| US Release date | $\begin{gathered} 22 \text { July } \\ 2005 \end{gathered}$ | $\begin{gathered} 13 \text { July } \\ 2007 \end{gathered}$ | $\begin{gathered} 6 \text { January } \\ 2006 \end{gathered}$ | $\begin{gathered} 30 \text { May } \\ 2008 \end{gathered}$ | $\begin{aligned} & 4 \text { August } \\ & 2006 \\ & \hline \end{aligned}$ | $\begin{gathered} 19 \text { May } \\ 2006 \end{gathered}$ | $\begin{gathered} 25 \text { Sept } \\ 2009 \\ \hline \end{gathered}$ | $\begin{gathered} \text { 11. April } \\ 2003 \end{gathered}$ | $\begin{aligned} & \text { 29. October } \\ & 2004 \end{aligned}$ |
| Widest no. of screens | 1757 | 1061 | 2337 | 2477 | 152 | 1270 | 2712 | 1902 | 1757 |
| U.S. Box Office (in million \$) | 17,045 | 2,627 | 47,326 | 52,597 | 1,025 | 15,032 | 107,918 | 12.635 | 55,185 |
| U.S. Rental (in million \$) | 7,670 | 1,182 | 21,297 | 23,669 | 0,461 | 6,764 | 48,563 | 5.686 | 24,833 |
| U.S. DVD (in million \$) | 10,227 | 10,170 | 29,880 | 31,558 | 4,970 | 9,019 | 64,751 | 7.581 | 33,111 |
| Rest of the World |  |  |  |  |  |  |  |  |  |
| ROW Box Office (in million \$) | 2,345 | 7,917 | 33,252 | 29,747 | 5,998 | 3,531 | 85,350 | 4.195 | 47,911 |
| ROW Rental (in million \$) | 1,055 | 3,563 | 14,964 | 13,386 | 2,699 | 1,589 | 38,408 | 1.888 | 21,560 |
| ROW DVD (in million \$) | 1,407 | 30,480 | 20,949 | 17,848 | 3,599 | 2,119 | 51,210 | 2.517 | 28,747 |
| Total Revenues |  |  |  |  |  |  |  |  |  |
| (in million \$) | 20,360 | 45,395 | 87,089 | 86,461 | 11,729 | 19,491 | 202,931 | 17.671 | 108,251 |
| Costs <br> (in million \$) |  |  |  |  |  |  |  |  |  |
| Negative Costs | 7,000 | 17,000 | 4,800 | 9,000 | 1,000 | 8,000 | 0,300 | 7.000 | 1,200 |
| P\&A country of oriain | 1,400 | 3,400 | 0,960 | 1,800 | 0,200 | 1,600 | 2,000 | 1.400 | 0,240 |
| P\&A Rest of the World | 2,100 | 5,100 | 1,440 | 2,700 | 0,300 | 2,400 | 3,000 | 2.100 | 0,360 |
| Total Costs |  |  |  |  |  |  |  |  |  |
|  | 10,500 | 25,500 | 7,200 | 13,500 | 1,500 | 12,000 | 5,300 | 10.500 | 1,800 |
| Profits <br> (in million \$) |  |  |  |  |  |  |  |  |  |
| Distributors' Gross Profit | 9,860 | 19,895 | 79,889 | 72,961 | 10,229 | 7,491 | 197,631 | 7.171 | 106,451 |
| Estimated Distribution Fees | 2,465 | 4,974 | 19,972 | 18,240 | 2,557 | 1,873 | 49,408 | 1.793 | 26,613 |
| Producer's Gross Profit | 7,395 | 14,921 | 59,917 | 54,721 | 7,671 | 5,618 | 148,224 | 5.378 | 79,838 |
| ROI (in \%) | 106 | 88 | 1248 | 608 | $\begin{aligned} & 767 \\ & \text { Side } \end{aligned}$ | 70 | 49408 | 77 | $\frac{6653}{\text { pcomparables }}$ |

NOTES:
Sources for Release, Box Office, Rentals, and Ancillary: Box Office Mojo, IMDB Pro, and The Numbers

Rentals $=$ the Distributors' Share of the Box Office
If more accurate data was not available, $45 \%$ average Distributors' Share was used
U.S. DVD is based on DVD revenue as reported on Box Office Mojo

ROW DVD is a percentage of ROW Box Office, using the actual U.S. figures to determine the percentage
When the actual figures were not available, $60 \%$ of B.O. was used to estimate DVD revenue

## Rentals + Ancillary $=$ Total Revenues

Total Revenues minus Total Costs = Distributors' Gross Profit
This calculation assumes that U.S. + ROW Distributors' Advances = the Film's Budget

Estimated Distribution Fees: Commission @ 25\%
Producer's Gross x 100/Film's Budget $=\%$ ROI
$\%$ ROI here is calculated after the total cost of the film is recouped = production company profit
The reason for the high budget of 'The Strangers' is due to the casting of high paid stars - Liv Tyler and Scott Speedman - in the lead roles.

Due to the changes in the way films are now being released, rental percentages will go down meaning that there will be more for the producer. However, there will be additional costs concerning digital distribution, but these outlays will be far less than the returns obtained through lower rental percentages.

Also in the new market place, territories are dying out. Soon it will no longer be necessary to separate the US and the ROW as it will be a global market place. This means that a US release is no longer as essential to success as it has been in the past.

It will be easier to get the real numbers - box office, DVD sales, digital downloads, etc - as digitalization means that individual projects will be easier to track whereas before distribution companies and the major studios have been able to hide true numbers by moving profits and deficits between projects.

|  | $\begin{gathered} \text { Tomb } \\ \hline-50 \% \text { ROI } \\ \text { Worst Case } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Tomb } \\ \text { 20\% ROI } \\ \text { Break Even } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Tomb } \\ \text { 100\% ROI } \\ \text { Medium } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Tomb } \\ \text { 500\% ROI } \\ \text { Hit } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Tomb } \\ \text { 1000\% ROI } \\ \text { Monster Hit } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Budget (in million \$) | 2,200 | 2,200 | 2,200 | 2,200 | 2,200 |
| US Release date | n/a | n/a | n/a | n/a | n/a |
| Widest no. of screens | n/a | n/a | n/a | n/a | n/a |
| U.S. Box Office (in million \$) | 0,500 | 3,000 | 4,000 | 7,500 | 15,000 |
| U.S. Rental (in million \$) | 0,225 | 1,350 | 1,800 | 3,375 | 6,750 |
| U.S. DVD <br> (in million \$) | 1,000 | 1,800 | 2,400 | 4,500 | 9,000 |
| Rest of the World |  |  |  |  |  |
| ROW Box Office (in million \$) | 3,000 | 3,500 | 4,800 | 9,500 | 20,000 |
| ROW Rental (in million \$) | 1,350 | 1,575 | 2,160 | 4,275 | 9,000 |
| ROW DVD <br> (in million \$) | 2,000 | 2,100 | 2,880 | 5,700 | 12,000 |
| Total Revenues |  |  |  |  |  |
| (in million \$) | 4,575 | 6,825 | 9,240 | 17,850 | 36,750 |
| Costs <br> (in million \$) |  |  |  |  |  |
| Negative Costs | 2,200 | 2,200 | 2,200 | 2,200 | 2,200 |
| P\&A country of oriain | 0,440 | 0,440 | 0,440 | 0,440 | 0,440 |
| P\&A Rest of the World | 0,660 | 0,660 | 0,660 | 0,660 | 0,660 |
| Total Costs |  |  |  |  |  |
|  | 3,300 | 3,300 | 3,300 | 3,300 | 3,300 |
| Profits <br> (in million \$) |  |  |  |  |  |
| Distributors' Gross Profit | 1,275 | 3,525 | 5,940 | 14,550 | 33,450 |
| Estimated Distribution Fees | 0,319 | 0,881 | 1,485 | 3,638 | 8,363 |
| Producer's Gross Profit | 0,956 | 2,644 | 4,455 | 10,913 | 25,088 |
| ROI (in \%) | 43 | 120 | 203 | 496 | 1140 |

Sources for Release, Box Office, Rentals, and Ancillary: Box Office Mojo, IMDB Pro, and The Numbers
If more accurate data was not available, $45 \%$ average Distributors' Share
was used
ROW DVD is a percentage of ROW Box Office, using the actual U.S. figures to
determine the percentage
When the actual figures were not available, $60 \%$ of B.O. K13 used to estimate DVD revenue

This calculation assumes that U.S. + ROW Distributors' Advances = the Film's
Budget
\% ROI here is calculated after the total cost of the film is recouped $=$ production company profit

